

August 2009 Newsletter

# BOE KNOWS real estate

Experience counts in selling homes & investment property

## Reaching out to keep in touch...

Welcome to the premier issue of a monthly newsletter meant to inform you, but more importantly, to touch clients/friends/family that busy life sometimes neglects. Please keep me up to date on your life via email, fax, or phone.

Wishing all of you happy "dog days" of summer here in Santa Cruz (beach dog on our case). Thank you all for your continued support and friendship through the years.

Warm regards, Patti

## Do Capital Gains Taxes Stop You From Selling Your Highly Appreciated Assets??



Per the recent **IRS Tax Code update - IRC 453** - Private Letter Ruling - you can defer your taxes when you sell either income property or a primary residence! You can create a Deferred Sales Trust™, and for many personal residences and income property sales, this can provide better tax management than a 1031 exchange. In fact, a DST can be used even if a property has been used in a previous 1031 exchange.

### Quick Links

- 1. I accept Patti's invitation to experience new ideas from these newsletters and get updates once a month.***
- 2. I want to contribute my ideas and/or news that will be a part of this newsletter.***
- 3. More about you: This newsletter is REALLY about you; please add your new contact info and what you are doing these days.***

Another reason to buy and live in Santa Cruz:

**we are adventure headquarters!**

For instance, do you know we have a **zip line?**

Printable newsletter  
PattiBoe.com

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