

October 2009 Newsletter

BOE KNOWS real estate

Experience counts in selling homes & investment property

Learn how to keep your *BALANCE* with the IRS when you sell property!

You are invited to a **FREE Tax Class** taught by the industry's 2 top professionals:

Who: Ron Ricard and Carl Worden

When: Tuesday Nov 3, 2009 from 6:00- 7:30PM

Where: 1041 41st Avenue, Santa Cruz 95062

(ADR building - park and enter in back)



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Topics to be discussed:

- Exit Strategies
- What are your options when you want to sell your investment Real Estate?
- What are my limitations in buying other real estate?
- Learn about Structured Sales, a non-1031 way to defer taxes

Ron Ricard is the Regional Sales Manager of Investment Property Exchange Services, the nation's largest 1031 exchange intermediary. He holds the title of Certified Exchange Specialist. Ron has taught 1031 tax exchange accredited courses to over 8000 investors, real estate agents, and lenders over the past eight years.

Click [Investment Property Exchange Services, Inc. \(IPX 1031\)](#)

Carl Worden has been in the financial services industry since 1989. He provides a wide range of financial advice through JP Turner and Co. LLC. His primary goal for his clients is to help them increase returns and passive income streams while at the same time reducing risk and taxes.

Carl has also been a real estate investor for the last 15 years and will be discussing a unique strategy to defer taxes on the sale of income property, land, businesses, and now even your primary residence!

Click [J.P.Turner & Company, LLC](#)

*** Patti will be featured in the next Santa Cruz Magazine just before Thanksgiving. She'll be on her paddleboard plus will have some creative decorating ideas!**



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